

WHAT CAN YOU EXPECT FROM SHIRLEY?

Following are some recommendations from my past buyer clients to share their experience with you:

*****Highly likely to recommend

[dning62](#) - Trulia

My experience with Shirley was both in selling and buying houses. She is always enthusiastic and positive, and very, very helpful both in knowledge and interaction with other buyer/seller. In a recent purchase of a house, I encountered issues that we found during final walk-through. I didn't know what to do but it was Shirley who helped me in mediating and negotiating with sellers at the closing, so that the problem finally got resolved. She is very kind and drove us to see properties. She honestly give us her opinions about the houses. She is very patient, never pushed us when we were not able to make decision (we felt bad that it actually took two years since she took us for the first show). I definitely recommend her to anybody who wants to buy/sell a house without hesitation.

Hello Shirley:

Sincere thanks for helping us to find our new home and manage all of the details of buying and selling. It was a privilege to work with a true professional, and our family is feeling quite comfortable and settled already.

We will be sure to recommend you to our friends and acquaintances.

Best regards,
Sara & Mike

From Sam Seidel:

Shirley's long standing presence in the State College area brings the local knowledge every home buyer and seller should expect. She takes the time to understand her clients' needs and makes sure it will be a success. She also has the patience to explain necessary requirements of the process and is always responsive when prompted.

She has helped us both buy a house and sell a house and we would not have any hesitation to use and recommend her services in the future.

"Knowledge is Power"

Have someone with the power on your side every time you buy or sell.

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We are writing this letter of strong recommendation for the skill and professionalism of our realtor, Shirley Hsi. We worked with Shirley for just under a year on two real estate purchases in the State College area. Shirley proved to be exceedingly skilled. She is very knowledgeable in her field and has decades of experience in the State College real estate market. She is extremely prompt with her communication, via phone, email, or text. She follows through on every item. She is very well connected and can provide excellent recommendations for all the various tradesmen one needs when purchasing a property. Shirley proved to be very flexible with her availability to us, working around our work schedules to do showings very early, very late, even weekends and holidays! We give an enthusiastic and wholehearted recommendation to our realtor, Shirley Hsi.

Jennifer Simmons
Andrew Helfer

Dear Shirley,

Thank you for all your hard work toward getting us into our new home! When faced with a difficult seller and an even more difficult seller's agent, your competency, knowledge of the process and willingness to put in long hours were much appreciated. We'd happy to recommend you to anyone moving to State College.

Warm regards,

The Pauls

Shirley approaches real estate with the same fastidiousness and patience as that of a composer constructing a symphony. As her client, you will be treated as though you are her first and utmost priority. Amazingly efficient, she will reply to emails quickly and return phone calls promptly. When other agents would not even talk to us in lack of a pre-approval, Shirley did not even ask until we were on our way to view the first house. As first time homebuyers, she treated us with respect, listened to our wishes, and provided an appropriate level of advice and guidance, which we found invaluable in the selection of the "right" first house for us. Should we require real estate assistance in the future, we will definitely be calling upon Shirley and would certainly recommend others to do the same.

- Jason & Laura Van Velsor

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Hello Shirley,

Thank you so much for sending us the packet of information for our taxes this year. This is just another example of your professionalism and your efficiency. We tell everyone what a positive experience we had with you when we bought our house on Chateaux Circle.

Shirley, I can't tell you enough how much we enjoyed having you as our agent! You are extremely personable and professional. The fact that everything went so smoothly is a testament to your ability. When we look back over our lives and list the good decisions and the bad decisions we've made, having you as our agent is right up there near the very top of the good list! You can certainly be assured that we'll give you the highest recommendation to anyone who asks. I just wish we could have you sell our house in Springfield when the time comes!

We LOVE our house in State College! While we don't have it fully furnished yet, it is quite comfortable and we enjoy our days there so much. We never want to go home, and seem to leave later and later on our last day there. Football season was great. We had friends stay with us several weekends and our daughters, son-in-law, and their friends were all there for the last game - we had 8 sleeping one night! It was terrific! Now that football season is over, we get up about one weekend a month, for two or three days, which is not as much as we'd like, but it's the best we can do.

I hope we see you again some time in Wegman's.

Take care,

Mary Lou and Nick Dubil

Shirley Hsi is the best realtor I have dealt with. She is always prepared and very personable.

There were times when I thought Shirley read my mind. She picked out houses for us to look at before I even saw them on the internet. She always fit us in to look at properties. Shirley was always very honest about her take on the property you were looking at. She is not afraid to point out flaws, which is great for 1st time home buyers.

I can not say enough good things about Shirley Hsi. She is Fabulous!!!!

Sincerely,
Heather & Bob Chandler

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WHAT CAN YOU EXPECT FROM SHIRLEY?

To Whom It May Concern:

I have never written a letter like this before but I feel that I have to let everyone know just how happy this family is with Shirley Hsi.

We have lived all over this country and have never had a REALTOR meet our requests like Shirley has. Having never been to Pennsylvania we didn't know a thing about State College and didn't know anything about the housing market in this area. Our first two attempts at relocating here from the Washington DC area were met with some disappointments in trying to find a new home. In fact, before we met Shirley we were actually having second thoughts about even moving into this community, feeling that we were not sure if this move was a good fit.

I met Shirley over the phone..... and she reassured me that we could find a house that fit our budget and our lifestyle. She sent us material about available homes and asked us to take our time. Shirley was extremely hard working, never pushy, always accommodating of our crazy schedules and always patient, cheerful and friendly.

Shirley found us the house, which is a perfect fit for this family. She helped through the buying process, untangled various snags with the mortgage company and patiently explained everything along the way, even taking time to answer questions our four and seven year old boys had. I have never had a real estate professional take the time or pay the same attention that Shirley has with this family.

Moving to State College for us was a major move in our professional careers and for our family. Our appointments to Penn State University are working out very well and we are living in the finest home this family has ever had. Our neighbors are fantastic; the boys are in a great school and doing very well. And we are all very comfortable. We are also very appreciative of Shirley for helping us exactly when we needed it most and for helping us to make the move into this community a smooth one. She is truly a professional and understands that she is not just recommending a house for sale but is recommending a home for a family. Now that we are settled in, Shirley is still our real estate broker....and one of our friends."

- Drs. John & Victoria Sanchez

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WHAT CAN YOU EXPECT FROM SHIRLEY?

Dear Shirley,

Wow...! What can I say? Thank you! Thank you! Thank you...!

Thank you so much for guiding us in our journey to search for our new home in State College! Thanks to your profound knowledge, unbelievable patience, and most of all, your sincere dedication and care, we now have a home that we are so proud of.

As I write this letter, it brings me back all the memories we shared during our long lasting journey. During the time, you have guided us with such a profound and accurate knowledge, not only on the housing market in State College, but also on the structural details, perspectives, investment values, renovation cost vs. values..., and everything else we needed to know. Now that we've found a home that's perfect for us, we are so happy that we listened to you. In fact, it is almost scary to think what if we became anxious and didn't listen... Thank you!

We were always impressed by your prompt responses to all the questions we asked. I must say that we are so thankful for your patience, because we asked so many questions and demanded a lot of information for so many houses we saw (which we've lost count of). Nevertheless, you always welcomed us with big smiles and never hesitate a bit to take us to houses for showing. We are so lucky and thankful to have had you on our side, because you helped us like your own family. Without your honest and sincere care for all of our family, we would not have been able to get this house.

Thank you so much again for helping us find this beautiful home! And thank you for being there for us like a family. We are quite blessed to have met you and keep you as a friend in State College!

We will see you soon!

Best wishes,

Seungjin, Hyunjong, Andy and Alice Kim

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WHAT CAN YOU EXPECT FROM SHIRLEY?

"Shirley, Thank you for everything! You were a wonderful Realtor, Mom and I are speechless over your continued support and concern for me over the past months. It is rare to meet a person of such quality, and even more rare to find this quality in a Realtor. Thank you again for taking the stress out of buying a finest home, and moving to a new area."

- Jessica Liggon
(and my mom Cinda Liggon)

"We had the pleasure to meet Shirley on our first visit on a job interview in State College. From the first encounter Shirley was not only warm and welcoming, but also professional and very resourceful. We had the opportunity to choose any realtor in State College but the best had already been chosen for us. We also had multiple interactions with different realtors not only in State College but in NYC and CT and by far Shirley eclipsed all of them. We met Shirley on multiple occasions and we are proud to say that every time we left with a sense of assurance and security that our interests are being greatly served. Shirley puts herself out there for her clients and then some. It is clear and certain that we consider Shirley not only a great realtor but also a friend. Shirley has found us our first home in State College; she will without any doubt find us the second one as well.

Thank you Shirley for your experience and for the many kind gestures. Looking forward to our next transaction."

- Dr. H

Shirley was my agent for both buying and selling a home. She was very knowledgeable and always well prepared...starting with the packet of information that she brought to our initial meeting. This included all of the research that she did BEFORE meeting with us. I would highly recommend her services to anyone as both a buyer or a seller.

Scott S.

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"Shirley was a fantastic agent. She was patient, knowledgeable, and always accessible, and made a stressful process much easier. Most importantly, she was a good negotiator, and helped me get the house I wanted at the price I wanted to pay."

- Dr. Gaslightwala

"We are very happy with our new home and I can't believe I only had a double mortgage for only 2 months. It has been a pleasure working with you. You were always there and very responsive with everything, we couldn't have asked for more. I will be sure to contact you for any future real estate needs and spread the word about your performance.

- Holden Farahani

Dear Shirley,

Now that we have settled comfortably into our new home, I wanted to write just to let you know how deeply grateful we are for all that you did to make our dream a reality, from our initial inquiry to you through the final closing.

From my very first conversation with you, I knew that you cared, not about a potential commission, but about finding the perfect home for us. You didn't push us into more home than we wanted or needed, but waited patiently; giving us the space we needed to make the very best decision for our family. And we thank you for always being there, in many cases on short notice to show us something new on the market, knowing that we would be in town for just a short while.

If ever you have a potential client unsure whether or not you are the realtor for them, by all means please invite them to give us a call. You have been a blessing to us and we thank you ever so much.

May God bless,

Thom and Karen Brewster

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" We have dealt with many different REALTORS in our cross country moves. I met Shirley with a chip on my shoulder that with time and patience she turned to a smile.

Shirley was well organized, punctual, practical, honest, friendly, knowledgeable, not pushy, willing and so hard working. She has earned the title of "My favorite REALTOR"

- John & Candy Walter

"As a first time home buyer, I had lots of questions. Shirley took the time to explain everything is as much detail as I wanted. When I hit a snag with the mortgage company, Shirley got right on the phone and settled it. It was good to know that I had a powerful and respected REALTOR on my side."

- David Salvia

"Shirley treated us with complete respect, Shirley understood our needs, did not try to sell us a home that we didn't desire, and answered all questions with facts and not opinions unless we asked."

"We have worked with Shirley several times in the last 10 years but this was our first investment purchase and Shirley took a great deal of time explaining to us all that we did not know. She was a great resource in our effort to learn about the investment market. Shirley always makes us feel like we were her only clients."

- Ray & Lisa Mazzocchi

"Shirley went above and beyond our expectations to help us secure the home we desired. Her professionalism before, during and after the sale would certainly make us repeat customers."

- Tom & Donna Aubutiski

"Shirley is a "Pro" at what she does. She knows and understands real estate. She has a special ability to communicate with clients and I was made comfortable and trusting to do business with her."

- Donna Parente

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"Absolute customer service!!! We relocated from NJ and Shirley went overtime helping us arrange house visits, helping us through the transaction, getting us grounded in State College. She was always very willing to assist. Shirley was a true professional and an absolute pleasure to work with. She listened to our housing needs and made the search very efficient. "

- Scott & Sharon Matolka

"Shirley knows what she is talking about. She conducted herself in a professional and a business manner. She kept me informed without being bothersome. She allowed me to make the decision; in fact she made it easy for me to decide. Isn't that what it's all about?"

- Phillip Zimmerman

"Hi Shirley, I thought I'd tell you this. I think you're a great realtor because you are:

1. friendly
2. genuine
3. efficient
4. knowledgeable
5. accessible from all angles :>)

Thank you for a great time, you're really good."

- Susie Steiner

"Shirley made my daughter and me feel very comfortable from the first time we met her. She made everything very simple and done in a timely manner. I am sure I will be seeing her again in the near future."

- Thomas Gruber

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"Shirley was fantastic. We moved from out-of-state and need to find a house fast. Shirley didn't waste any of our time. She was patient with us as we made our decision. If she didn't know the answer to our question, she would find it and follow through. Thanks Shirley."

- Tom & Nancy Tompkins

"Our hometown realtor saw Shirley's qualifications and recommended her based on her additional certifications. Shirley went out of her way to respond quickly and professionally. She possesses outstanding knowledge of local market and clearly identified her role in the process. Shirley coordinated all activities at our request since we are from out of town. At all times Shirley maintained the highest level of professionalism."

- Garvin & Dr. Jill Rumberger

"We are first time home buyers, Shirley answered all our questions very well. We had criteria in mind and Shirley gave us ideas and helped us gauge our expectations. Shirley is not only a competent and professional realtor but also a sincere, warm and caring person in general. She shared not only her expertise, but also events in her life with us where we discovered common ground. I highly recommend Shirley to anyone interested in buying or selling a home. She will become more than your realtor, she will become your friend."

- Marshall & Valerie Moss

"Shirley is the most confident agent I have ever dealt with. She followed up on every detail and kept me informed. I would be pleased to send everyone I know to Shirley. I value Shirley's honesty and view her as a friend."

- Robert Brodie

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"We relocated to State College from Madison, WI. Shirley did anything and everything to help us find a home. Due to situations out of our control, several deals fell through. Shirley was patient, understanding, and compassionate. She never gave up on us. Shirley promptly got answers to our questions. Shirley got a wealth of information. She understood what we were looking for, helped us search for our home, when it came time to put in an offer, Shirley offered us all the information needed to negotiate well and agree on a fair purchase price. Shirley was in close contact with us throughout the entire process. She made great recommendations for house inspectors, handymen, lawyers, etc and was with us all the way to the closing. We couldn't ask for anyone better than Shirley Hsi. Her wisdom, dedication, and sense of humor exceeded our expectation. We would highly recommend Shirley to our friends and family.

- Jim & Erin DiPerna

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