

STANDARD AGREEMENT FOR THE SALE OF REAL ESTATE

A/S-R

This form recommended and approved for, but not restricted to use by, the members of the Pennsylvania Association of REALTORS® (PAR).

SELLER'S BUSINESS RELATIONSHIP WITH PA LICENSED BROKER

BROKER (Company) _____ PHONE _____
ADDRESS _____ FAX _____
LICENSEE(S) _____ Designated Agent? Yes No
BROKER IS THE AGENT FOR SELLER. OR (if checked below):
Broker is NOT the Agent for Seller and is a/an: AGENT FOR BUYER TRANSACTION LICENSEE

BUYER'S BUSINESS RELATIONSHIP WITH PA LICENSED BROKER

BROKER (Company) _____ PHONE _____
ADDRESS _____ FAX _____
LICENSEE(S) _____ Designated Agent? Yes No
BROKER IS THE AGENT FOR BUYER. OR (if checked below):
Broker is NOT the Agent for Buyer and is a/an: AGENT FOR SELLER SUBAGENT FOR SELLER TRANSACTION LICENSEE

When the same Broker is Agent for Seller and Agent for Buyer, Broker is a Dual Agent. All of Broker's licensees are also Dual Agents UNLESS there are separate Designated Agents for Buyer and Seller. If the same Licensee is designated for Seller and Buyer, the Licensee is a Dual Agent.

1 1. This Agreement, dated _____ is between SELLER(S):

2 called "Seller," and BUYER(S):

3 called "Buyer."

4 2. PROPERTY (9-05) Seller hereby agrees to sell and convey to Buyer, who hereby agrees to purchase:

5 ALL THAT CERTAIN lot or piece of ground with buildings and improvements thereon erected, if any, known as:

6 _____
7 in the _____ of _____
8 County of _____ in the Commonwealth of Pennsylvania. Identification (e.g., Tax ID #; Parcel #;
9 Lot, Block; Deed Book, Page, Recording Date): _____

10 3. TERMS (9-05)

11 (A) Purchase Price _____ U.S. Dollars,

12 which will be paid to Seller by Buyer as follows:

13 1. Cash or check at signing this Agreement: _____ \$ _____
14 2. Cash or check within _____ days of the execution of this Agreement: _____ \$ _____
15 3. _____ \$ _____
16 4. Cash or cashier's check at time of settlement: _____ \$ _____

17 TOTAL \$ _____

18 (B) Deposits paid by Buyer within 30 DAYS of settlement will be by cash or cashier's check. Deposits, regardless of the
19 form of payment and the person designated as payee, will be paid in U.S. Dollars to Broker for Seller (unless
20 otherwise stated here), _____, who will retain
21 deposits in an escrow account until consummation or termination of this Agreement in conformity with all applicable laws
22 and regulations. Any check tendered as deposit monies may be held uncashed pending the acceptance of this Agreement.

23 (C) Seller's written approval to be on or before: _____

24 (D) Settlement to be on _____, or before if Buyer and Seller agree.

25 (E) Settlement will occur in the county where the Property is located or in an adjacent county, during normal business
26 hours, unless Buyer and Seller agree otherwise.

27 (F) Conveyance from Seller will be by fee simple deed of special warranty unless otherwise stated here:

28 _____

29 (G) Payment of transfer taxes will be divided equally between Buyer and Seller unless otherwise stated here:

30 _____

PREPARED BY: Shirley Hsi, Associate Broker

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Buyer(s) _____

Seller(s) _____ Page 1 of 18

31 (H) At time of settlement, the following will be adjusted pro-rata on a daily basis between Buyer and Seller, reimbursing where
32 applicable: current taxes (see Information Regarding Real Estate Taxes); rents; interest on mortgage assumptions; condominium
33 fees and homeowner association fees; water and/or sewer fees, together with any other lienable municipal service. All charges
34 will be pro-rated for the period(s) covered. Seller will pay up to and including the date of settlement and Buyer will pay for all
35 days following settlement, unless otherwise stated here:
36

37 **4. FIXTURES & PERSONAL PROPERTY (9-05)**

38 (A) INCLUDED in this sale are all existing items permanently installed in the Property, free of liens, including plumbing;
39 heating; lighting fixtures (including chandeliers and ceiling fans); water treatment systems; pool and spa equipment;
40 garage door openers and transmitters; television antennas; unpotted shrubbery, plantings and trees; any remaining heating
41 and cooking fuels stored on the Property at the time of settlement; sump pumps; storage sheds; mailboxes; wall to wall
42 carpeting; existing window screens, storm windows and screen/storm doors; window covering hardware, shades and blinds;
43 awnings; built-in air conditioners; built-in appliances; and the range/oven unless otherwise stated. Also included:
44

45 (B) LEASED items (not owned by Seller):
46

47 (C) EXCLUDED fixtures and items:
48

49 **5. DATES/TIME IS OF THE ESSENCE (9-05)**

50 (A) The settlement date and all other dates and times referred to for the performance of any of the obligations of this Agreement
51 are of the essence and are binding.

52 (B) For purposes of this Agreement, the number of days will be counted from the date of execution, excluding the day this Agreement was
53 executed and including the last day of the time period. The Execution Date of this Agreement is the date when Buyer and Seller have
54 indicated full acceptance of this Agreement by signing and/or initialing it. All changes to this Agreement should be initialed and dated.

55 (C) The settlement date is not extended by any other provision of this Agreement and may only be extended by mutual written
56 agreement of the parties.

57 (D) Certain time periods are pre-printed in this Agreement as a convenience to the Buyer and Seller. All pre-printed time periods
58 are negotiable and may be changed by striking out the pre-printed text and inserting a different time period acceptable to all parties.

59 **6. MORTGAGE CONTINGENCY (9-05)**

60 WAIVED. This sale is NOT contingent on mortgage financing, although Buyer may still obtain mortgage financing.

61 ELECTED.

62 (A) This sale is contingent upon Buyer obtaining mortgage financing as follows:

63 **First Mortgage on the Property**

64 Loan Amount \$ _____

65 Minimum Term _____ years

66 Type of mortgage _____
67 _____

68 Mortgage Lender _____
69 _____

70 Interest rate _____ %; however, **Buyer agrees to accept**
71 **the interest rate as may be committed by the mortgage lender,**
72 **not to exceed a maximum interest rate of _____ %.**

73 Discount points, loan origination, loan placement and other fees
74 charged by the lender as a percentage of the mortgage loan
75 (excluding any mortgage insurance premiums or VA funding fee)
76 not to exceed _____ % (0% if not specified) of the
77 mortgage loan.

Second Mortgage on the Property

Loan Amount \$ _____

Minimum Term _____ years

Type of mortgage _____

Mortgage Lender _____

Interest rate _____ %; however, **Buyer agrees to accept**
the interest rate as may be committed by the mortgage lender,
not to exceed a maximum interest rate of _____ %.

Discount points, loan origination, loan placement and other fees
charged by the lender as a percentage of the mortgage loan (excluding
any mortgage insurance premiums or VA funding fee) not to exceed
_____ % (0% if not specified) of the mortgage loan.

78 The interest rate(s) and fee(s) provisions in paragraph 6 (A) are satisfied if the mortgage lender(s) gives Buyer the right to guarantee
79 the interest rate(s) and fee(s) at or below the maximum levels stated. Buyer gives Seller the right, at Seller's sole option and as permitted
80 by law and the mortgage lender(s), to contribute financially, without promise of reimbursement, to the Buyer and/or the mortgage lender(s)
81 to make the above mortgage term(s) available to Buyer.

82 (B) Within _____ days (10 if not specified) from the Execution Date of this Agreement, Buyer will make a completed, written
83 mortgage application for the mortgage terms stated above to the mortgage lender(s) identified in paragraph 6 (A), if any, otherwise
84 to a responsible mortgage lender(s) of Buyer's choice. **Broker for Buyer, if any, otherwise Broker for Seller, is authorized to**
85 **communicate with the mortgage lender(s) to assist in the mortgage loan process.**

86 (C) **Should Buyer furnish false or incomplete information to Seller, Broker(s), or the mortgage lender(s) concerning Buyer's legal or**
87 **financial status, or fail to cooperate in good faith in processing the mortgage loan application, which results in the mortgage**
88 **lender(s) refusing to approve a mortgage loan commitment, Buyer will be in default of this Agreement.**

89 (D) 1. **Mortgage commitment date:** _____. If Seller does not receive a copy of Buyer's mortgage
90 commitment(s) by this date, **Buyer and Seller agree to extend the mortgage commitment date until Seller terminates this**
91 **Agreement by written notice to Buyer.**

92 2. Upon receiving a mortgage commitment, Buyer will promptly deliver a copy of the commitment to Seller.

93 3. Seller may terminate this Agreement in writing after the mortgage commitment date, if the mortgage commitment(s):

94 a. Is not valid until the date of settlement, OR

95 b. Is conditioned upon the **sale and settlement of any other property, OR**

- 96 c. Does not satisfy all the mortgage terms as stated in paragraph 6 (A), OR
 97 d. Contains any other condition not specified in this Agreement that is not satisfied and/or removed in writing by the mortgage
 98 lender(s) within 7 DAYS after the **mortgage commitment date in paragraph 6 (D) (1)**, other than those conditions
 99 that are customarily satisfied at or near settlement, such as obtaining insurance and confirming employment status.
- 100 4. If this Agreement is terminated pursuant to paragraphs 6 (D) (1) or (3), or the mortgage loan(s) is not obtained for settlement, all
 101 deposit monies will be returned to Buyer according to the terms of paragraph 30 and this Agreement will be VOID. Buyer will be
 102 responsible for any costs incurred by Buyer for any inspections or certifications obtained according to the terms of this Agreement,
 103 and any costs incurred by Buyer for: (1) Title search, title insurance and/or mechanics' lien insurance, or any fee for cancellation;
 104 (2) Flood insurance and/or fire insurance with extended coverage, mine subsidence insurance, or any fee for cancellation; (3)
 105 Appraisal fees and charges paid in advance to mortgage lender(s).
- 106 (E) If the mortgage lender(s), or an insurer providing property and casualty insurance as required by the mortgage lender(s), requires repairs
 107 to the Property, Buyer will, upon receiving the requirements, deliver a copy of the requirements to Seller. Within 5 DAYS
 108 of receiving the copy of the requirements, Seller will notify Buyer whether Seller will make the required repairs at Seller's expense.
 109 1. If Seller makes the required repairs to the satisfaction of the mortgage lender(s) or insurer, Buyer accepts the Property and agrees to
 110 the RELEASE in paragraph 27 of this Agreement.
 111 2. If Seller will not make the required repairs, **or if Seller fails to respond within the time given**, Buyer will, within 5
 112 DAYS, notify Seller of Buyer's choice to:
 113 a. Make the required repairs, at Buyer's expense, with permission and access to the Property given by Seller; permission and
 114 access may not be unreasonably withheld by Seller, OR
 115 b. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of
 116 paragraph 30 of this Agreement.
- 117 (F) **Seller Assist**
 118 NOT APPLICABLE
 119 APPLICABLE. Seller will pay:
 120 \$ _____, or _____ % of Purchase Price, maximum, toward Buyer's costs as acceptable to the
 121 mortgage lender(s).
 122 _____

FHA/VA, IF APPLICABLE

- 123 (G) It is expressly agreed that notwithstanding any other provisions of this contract, Buyer will not be obligated to
 124 complete the purchase of the Property described herein or to incur any penalty by forfeiture of earnest money
 125 deposits or otherwise unless Buyer has been given, in accordance with HUD/FHA or VA requirements, a written
 126 statement by the Federal Housing Commissioner, Veterans Administration, or a Direct Endorsement Lender setting
 127 forth the appraised value of the Property of not less than \$ _____ (the dollar amount to be inserted is the sales
 128 price as stated in this Agreement). Buyer will have the privilege and option of proceeding with consummation of the contract
 129 without regard to the amount of the appraised valuation. The appraised valuation is arrived at to determine the maximum
 130 mortgage the Department of Housing and Urban Development will insure. HUD does not warrant the value nor the condition
 131 of the Property. Buyer should satisfy himself/herself that the price and condition of the Property are acceptable.
 132 **Warning:** Section 1010 of Title 18, U.S.C., Department of Housing and Urban Development and Federal Housing
 133 Administration Transactions, provides, "Whoever for the purpose of . . . influencing in any way the action of such Department,
 134 makes, passes, utters or publishes any statement, knowing the same to be false . . . shall be fined under this title or imprisoned
 135 not more than two years, or both."
 136
- 137 (H) **U.S. Department of Housing and Urban Development (HUD) NOTICE TO PURCHASERS: Buyer's Acknowledgment**
 138 Buyer has received the HUD Notice "For Your Protection: Get a Home Inspection." Buyer understands the
 139 importance of getting an independent home inspection and has thought about this before signing this Agreement.
 140 Buyer understands that FHA will not perform a home inspection nor guarantee the price or condition of the
 141 Property.
- 142 (I) **Certification** We the undersigned, Seller(s) and Buyer(s) party to this transaction each certify that the terms of this
 143 contract for purchase are true to the best of our knowledge and belief, and that any other agreement entered into by
 144 any of these parties in connection with this transaction is attached to this Agreement.

- 145 7. **WAIVER OF CONTINGENCIES (9-05)**
 146 **If this Agreement is contingent on Buyer's right to inspect and/or repair the Property, or to verify insurability, environmental**
 147 **conditions, boundaries, certifications, zoning classification or use, or any other information regarding the Property, Buyer's failure**
 148 **to exercise any of Buyer's options within the times set forth in this Agreement is a WAIVER of that contingency and Buyer accepts**
 149 **the Property and agrees to the RELEASE in paragraph 27 of this Agreement.**
- 150 8. **PROPERTY INSURANCE AVAILABILITY (9-05)**
 151 WAIVED. This Agreement is NOT contingent upon Buyer obtaining property and casualty insurance for the Property, although Buyer
 152 may still obtain property and casualty insurance.
 153 ELECTED. Contingency Period: _____ DAYS (15 if not specified) from the Execution Date of this Agreement.
 154 **Within the Contingency Period**, Buyer will make application for property and casualty insurance for the Property to a responsible
 155 insurer. **Broker for Buyer, if any, otherwise Broker for Seller, may communicate with the insurer to assist in the insurance**
 156 **process.** If Buyer cannot obtain property and casualty insurance for the Property on terms and conditions reasonably acceptable to Buyer,
 157 Buyer will, **within the Contingency Period:**
 158 (A) Accept the Property and agree to the RELEASE in paragraph 27 of this Agreement, OR
 159 (B) Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of paragraph 30
 160 of this Agreement, OR
 161 (C) Enter into a mutually acceptable written agreement with Seller.
 162 **If Buyer and Seller do not reach a written agreement during the Contingency Period, and Buyer does not terminate this**

PREPARED BY: Shirley Hsi, Associate Broker

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Buyer(s) _____

Seller(s) _____ Page 3 of 18

163 Agreement by written notice to Seller within that time, Buyer will accept the Property and agree to the RELEASE in paragraph
164 27 of this Agreement.

165 9. INSPECTIONS (9-05)

166 (A) Seller will provide access to insurers' representatives and, as may be required by this Agreement, to surveyors, municipal officials, and
167 inspectors. If Buyer is obtaining mortgage financing, Seller will provide access to the Property to appraisers and others reasonably
168 required by mortgage lender(s). Buyer may attend any inspections.

169 (B) Buyer may make a pre-settlement walk-through inspection of the Property. Buyer's right to this inspection is not waived by any other
170 provision of this Agreement.

171 (C) Seller will have heating and all utilities (including fuel(s)) on for all inspections.

172 (D) All inspectors, including home inspectors, are authorized by Buyer to provide a copy of any inspection report to Broker for Buyer.

173 (E) Seller has the right, upon request, to receive without charge a copy of any inspection report from the party for whom it was prepared.

174 10. INSPECTION CONTINGENCY OPTIONS (9-05)

175 The inspection contingencies elected by Buyer in paragraphs 11-15 are controlled by the Options set forth below. The time periods
176 stated in these Options will apply to all inspection contingencies in paragraphs 11-15 unless otherwise stated in this Agreement.

177 Option 1. Within the Contingency Period, as stated in paragraphs 11-15, Buyer will:

178 1. Accept the Property with the information stated in the report(s) and agree to the RELEASE in paragraph 27 of this Agreement,
179 OR

180 2. If Buyer is not satisfied with the information stated in the report(s), terminate this Agreement by written notice to Seller, with
181 all deposit monies returned to Buyer according to the terms of paragraph 30 of this Agreement, OR

182 3. Enter into a mutually acceptable written agreement with Seller providing for any repairs or improvements to the Property
183 and/or any credit to Buyer at settlement, as acceptable to the mortgage lender(s), if any.

184 If Buyer and Seller do not reach a written agreement during the specified Contingency Period, and Buyer does not
185 terminate this Agreement by written notice to Seller within that time, Buyer will accept the Property and agree to the
186 RELEASE in paragraph 27 of this Agreement.

187 Option 2. Within the Contingency Period, as stated in paragraphs 11-15, Buyer will:

188 1. Accept the Property with the information stated in the report(s) and agree to the RELEASE in paragraph 27 of this Agreement,
189 OR

190 2. If Buyer is not satisfied with the information stated in the report(s), present the report(s) to Seller with a Written Corrective
191 Proposal ("Proposal") listing corrections and/or credits desired by Buyer. The Proposal may, but is not required to, include
192 the name of a properly licensed or qualified professional to perform the corrections requested in the Proposal, provisions for
193 payment, including retests, and a projected date for completion of the corrections. Buyer agrees that Seller will not be held liable for
194 corrections that do not comply with mortgage lender or governmental requirements if performed in a workmanlike manner
195 according to the terms of Buyer's Proposal, or by a contractor selected by Buyer.

196 a. Within _____ days (7 if not specified) of receiving Buyer's Proposal, Seller will inform Buyer in writing of Seller's
197 choice to:

198 (1) Satisfy the terms of Buyer's Proposal, OR

199 (2) Credit Buyer at settlement for the costs to satisfy the terms of Buyer's Proposal, as acceptable to the mortgage lender(s),
200 if any, OR

201 (3) Not satisfy the terms of Buyer's Proposal and not credit Buyer at settlement for the costs to satisfy the terms of Buyer's
202 Proposal.

203 b. If Seller agrees to satisfy the terms of Buyer's Proposal or to credit Buyer at settlement as specified above, Buyer accepts the
204 Property and agrees to the RELEASE in paragraph 27 of this Agreement.

205 c. If Seller chooses not to satisfy the terms of Buyer's Proposal and not to credit Buyer at settlement as specified above, or if
206 Seller fails to choose any option within the time given, Buyer will, within _____ days (5 if not specified):

207 (1) Accept the Property with the information stated in the report(s) and agree to the RELEASE in paragraph 27 of this
208 Agreement, OR

209 (2) Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms
210 of paragraph 30 of this Agreement, OR

211 (3) Enter into a mutually acceptable written agreement with Seller providing for any repairs or improvements to the Property
212 and/or any credit to Buyer at settlement, as acceptable to the mortgage lender(s), if any.

213 If Buyer and Seller do not reach a written agreement during the time specified in Option 2, 2. c., and Buyer does
214 not terminate this Agreement by written notice to Seller within that time, Buyer will accept the Property and
215 agree to the RELEASE in paragraph 27 of this Agreement.

216 11. PROPERTY INSPECTION CONTINGENCY (9-05) (See Property and Environmental Inspection Notices)

217 Buyer understands that property inspections, certifications and/or investigations can be performed by professional contractors, home
218 inspectors, engineers, architects and other properly licensed or otherwise qualified professionals, and may include, but are not limited to:
219 structural components; roof; exterior windows and exterior doors; exterior siding, fascia, gutters and downspouts; swimming pools, hot tubs
220 and spas; appliances; electrical, plumbing, heating and cooling systems; water penetration; environmental hazards (e.g., mold, fungi, indoor
221 air quality, asbestos, underground storage tanks, etc.); electromagnetic fields; wetlands inspection; flood plain verification; property
222 boundary/square footage verification; and any other items Buyer may select. Buyer is advised to investigate easements, deed and use
223 restrictions (including any historic preservation restrictions or ordinances) that apply to the Property and to review local zoning ordinances.
224 Other provisions of this Agreement may provide for inspections, certifications and/or investigations that are not waived or altered by Buyer's
225 election here.

226 WAIVED. Buyer has the option to conduct property inspections, certifications and/or investigations. Buyer WAIVES THIS OPTION
227 and agrees to the RELEASE in paragraph 27 of this Agreement.

228 ELECTED. Contingency Period: _____ days (15 if not specified) from the Execution Date of this Agreement.

229 (A) Within the Contingency Period, Buyer, at Buyer's expense, may have inspections, certifications and/or investigations completed
230 by properly licensed or otherwise qualified professionals. If Buyer elects to have a home inspection of the Property, as defined in

the Pennsylvania Home Inspection Law (see Information Regarding the Home Inspection Law), the home inspection must be performed by a full member in good standing of a national home inspection association or a person supervised by a full member of a national home inspection association, in accordance with the ethical standards and code of conduct or practice of that association, or by a properly licensed or registered professional engineer, or a properly licensed or registered architect. This contingency does not apply to the following existing conditions and/or items:

(B) If Buyer is not satisfied with the condition of the Property as stated in the written inspection report(s), Buyer will proceed under one of the following Options as listed in paragraph 10 **within the Contingency Period**:

Option 1

Option 2 For the purposes of Paragraph 11 only, Buyer agrees to accept the Property with the results of any report(s) and agrees to the RELEASE in paragraph 27 of this Agreement if the total cost to correct the conditions stated in the report(s) is less than \$ _____ (\$0 if not specified) (the "Deductible Amount"). Otherwise, all provisions of paragraph 10, Option 2, shall apply, except that Seller will be deemed to have satisfied the terms of Buyer's Proposal if Seller agrees to perform corrections or offer credits such that the cumulative cost of any uncorrected or uncredited condition(s) is equal to the Deductible Amount.

12. WOOD INFESTATION INSPECTION CONTINGENCY (9-05)

WAIVED. Buyer has the option to have the Property inspected for wood infestation by an inspector certified as a wood-destroying pests pesticide applicator. BUYER WAIVES THIS OPTION and agrees to the RELEASE in paragraph 27 of this Agreement.

ELECTED. Contingency Period: _____ days (15 if not specified) from the Execution Date of this Agreement.

(A) **Within the Contingency Period**, Buyer, at Buyer's expense, may obtain a written "Wood-Destroying Insect Infestation Inspection Report" from an inspector certified as a wood-destroying pests pesticide applicator and will deliver it and all supporting documents and drawings provided by the inspector to Seller. The report is to be made satisfactory to and in compliance with applicable laws, mortgage lender requirements, and/or Federal Insuring and Guaranteeing Agency requirements, if any. The inspection is to be limited to all readily visible and accessible areas of all structures on the Property except fences and the following structures, which will not be inspected:

(B) If the inspection reveals active infestation(s), Buyer, at Buyer's expense, may **within the Contingency Period**, obtain a Proposal from a wood-destroying pests pesticide applicator to treat the Property.

(C) If the inspection reveals damage from active or previous infestation(s), Buyer, at Buyer's expense, may **within the Contingency Period**, obtain a written report from a professional contractor, home inspector or structural engineer that is limited to structural damage to the Property caused by wood-destroying organisms and a Proposal to repair and/or treat the Property.

(D) If Buyer is not satisfied with the condition of the Property as stated in the written inspection report(s), Buyer will proceed under one of the following Options as listed in paragraph 10 **within the Contingency Period**:

Option 1

Option 2

13. STATUS OF RADON (9-05) (see Information Regarding Radon)

(A) **Seller has no knowledge** concerning the presence or absence of radon unless checked below:

1. Seller has knowledge that the Property was tested on the dates, by the methods (e.g., charcoal canister, alpha track, etc.), and with the results of all tests indicated below:

DATE	TYPE OF TEST	RESULTS (picoCuries/liter or working levels)
_____	_____	_____
_____	_____	_____

2. Seller has knowledge that the Property underwent radon reduction measures on the date(s) and by the method(s) indicated below:

DATE	RADON REDUCTION METHOD
_____	_____
_____	_____

COPIES OF ALL AVAILABLE TEST REPORTS will be delivered to Buyer with this Agreement. SELLER DOES NOT WARRANT EITHER THE METHODS OR RESULTS OF THE TESTS.

(B) **RADON INSPECTION CONTINGENCY**

WAIVED. Buyer has the option to have the Property inspected for radon by a certified inspector. BUYER WAIVES THIS OPTION and agrees to the RELEASE in paragraph 27 of this Agreement.

ELECTED. Contingency Period: _____ days (15 if not specified) from the Execution Date of this Agreement. **Within the Contingency Period**, Buyer, at Buyer's expense, may obtain a radon test of the Property from a certified inspector. If Seller performs any radon remediation, Seller will provide Buyer a certification that the remediation was performed by a properly licensed and certified radon mitigation company.

1. If the written test report reveals the presence of radon below 0.02 working levels or 4 picoCuries/liter (4 pCi/L), Buyer accepts the Property and agrees to the RELEASE in paragraph 27 of this Agreement.

2. If the written test report reveals the presence of radon at or exceeding 0.02 working levels or 4 picoCuries/liter (4 pCi/L), Buyer will proceed under one of the following Options as listed in paragraph 10 **within the Contingency Period**:

Option 1

Option 2

14. STATUS OF WATER (9-05)

(A) Seller represents that the Property is served by:

Public Water

On-site Water

Community Water

297 None
298

299 (B) **WATER SERVICE INSPECTION CONTINGENCY**

- 300 WAIVED. Buyer has the option to have an inspection of the quality and or quantity of the water system for the Property.
301 BUYER WAIVES THIS OPTION and agrees to the RELEASE in paragraph 27 of this Agreement.
302 ELECTED. Contingency Period: _____ days (15 if not specified) from the Execution Date of this Agreement.
303 1. **Within the Contingency Period**, Buyer, at Buyer's expense, may obtain an inspection of the quality and/or quantity of the
304 water system from a properly licensed or otherwise qualified water/well testing company.
305 2. If required by the inspection company, Seller, at Seller's expense, will locate and provide access to the on-site (or individual)
306 water system. Seller also agrees to restore the Property, at Seller's expense, prior to settlement.
307 3. If Buyer is not satisfied with the condition of the water system as stated in the written inspection report(s), Buyer will proceed
308 under one of the following Options as listed in paragraph 10 **within the Contingency Period**:
309 **Option 1**
310 **Option 2**

311 **15. STATUS OF SEWER (9-05)**

312 (A) Seller represents that the Property is served by:

- 313 Public Sewer
314 Individual On-lot Sewage Disposal System (see Sewage Notice 1)
315 Individual On-lot Sewage Disposal System in Proximity to Well (see Sewage Notice 1; see Sewage Notice 4, if applicable)
316 Community Sewage Disposal System
317 Ten-Acre Permit Exemption (see Sewage Notice 2)
318 Holding Tank (see Sewage Notice 3)
319 None (see Sewage Notice 1)
320 None Available/Permit Limitations in Effect (see Sewage Notice 5)
321

322 (B) **INDIVIDUAL ON-LOT SEWAGE DISPOSAL INSPECTION CONTINGENCY**

- 323 WAIVED. Buyer has the option to have an inspection of the individual on-lot sewage disposal system for the Property. BUYER
324 WAIVES THIS OPTION and agrees to the RELEASE in paragraph 27 of this Agreement.
325 ELECTED. Contingency Period: _____ days (15 if not specified) from the Execution Date of this Agreement.
326 1. **Within the Contingency Period**, Buyer, at Buyer's expense, may obtain an inspection of the individual on-lot sewage disposal
327 system from a qualified, professional inspector.
328 2. If and as required by the inspection company, Seller, at Seller's expense, will locate, provide access to and empty the individual
329 on-lot sewage disposal system. Seller will also restore the Property, at Seller's expense, prior to settlement.
330 3. If the inspection report reveals defects that do not require expansion or replacement of the existing individual on-lot sewage
331 disposal system, Buyer will proceed under one of the following Options as listed in paragraph 10 **within the Contingency**
332 **Period**:
333 **Option 1**
334 **Option 2**
335 4. If the inspection report reveals the need to expand or replace the existing individual on-lot sewage disposal system, Seller may
336 within 25 DAYS of receiving the inspection report, submit a Written Corrective Proposal ("Proposal") to Buyer. The
337 Proposal will include, but not be limited to, the name of the company to perform the expansion or replacement; provisions for
338 payment, including retests; and a projected completion date for corrective measures. Within 5 DAYS of receiving
339 Seller's Proposal, or **if no Proposal is provided within the time given**, Buyer will notify Seller in writing of Buyer's choice to:
340 a. Agree to the terms of the Proposal, if any, whereupon Buyer accepts the Property and agrees to the RELEASE in
341 paragraph 27 of this Agreement, OR
342 b. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms
343 of paragraph 30 of this Agreement.
344 c. Accept the Property and the existing system and agree to the RELEASE in paragraph 27 of this Agreement, and, if
345 required by any mortgage lender and/or any governmental authority, correct the defects before settlement or within the
346 time required by the mortgage lender and/or governmental authority, at Buyer's sole expense, and with permission and
347 access to the Property given by Seller. Permission and access may not be unreasonably withheld by Seller. If Seller
348 denies Buyer permission and/or access to correct the defects, Buyer may, within 5 DAYS of Seller's denial,
349 terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms
350 of paragraph 30 of this Agreement.

351 **16. HOME WARRANTIES (9-05)**

352 At or before settlement, either party may have the opportunity to purchase a home warranty for the Property from a third-party vendor. Buyer
353 and Seller understand that a home warranty for the Property does not alter any disclosure requirements of Seller, will not cover or warrant
354 any pre-existing defects of the Property, and will not alter, waive or extend any provisions of this Agreement regarding inspections or
355 certifications that Buyer has elected or waived as part of this Agreement. Buyer and Seller understand that the licensee, broker or mortgage
356 lender who orders the home warranty may possibly receive a fee paid by the home warranty company.

357 **17. ZONING CLASSIFICATION & VERIFICATION OF USE CONTINGENCES (9-05)**

358 (A) Failure of this Agreement to contain the zoning classification (except in cases where the property {and each parcel thereof, if
359 subdividable} is zoned solely or primarily to permit single-family dwellings) will render this Agreement voidable at Buyer's option,
360 and, if voided, any deposits tendered by the Buyer will be returned to the Buyer without any requirement for court action.

361 **Zoning Classification:** _____

- 362 (B) Contingency Period: _____ days (7 if not specified) from the Execution Date of this Agreement.
363 **Within the Contingency Period**, Buyer, at Buyer's expense, may verify that the present use (_____)
364 of the Property is permitted. In the event the present use is not permitted, **Buyer will, within the Contingency Period**, give Seller
365 written notice that the present use of the Property is not permitted and that Buyer will:
366 1. Accept the Property and agree to the RELEASE in paragraph 27 of this Agreement, OR
367 2. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of paragraph
368 30 of this Agreement.
369 **If Buyer fails to respond within the Contingency Period or does not terminate this Agreement by written notice to Seller within**
370 **that time, Buyer will accept the Property and agree to the RELEASE in paragraph 27 of this Agreement.**
- 371 **18. NOTICES, ASSESSMENTS & CERTIFICATES OF OCCUPANCY (9-05)**
372 (A) Seller represents, as of the date Seller signed this Agreement, that no public improvement, condominium or homeowner association
373 assessments have been made against the Property which remain unpaid, and that no notice by any government or public authority has
374 been served upon Seller or anyone on Seller's behalf, including notices relating to violations of zoning, housing, building, safety or fire
375 ordinances that remain uncorrected, and that Seller knows of no condition that would constitute a violation of any such ordinances that
376 remain uncorrected, unless otherwise specified here:
377 _____
378 (B) Seller knows of no other potential notices (including violations) and/or assessments except as follows:
379 _____
380 (C) In the event any notices (including violations) and/or assessments are received after Seller has signed this Agreement and before
381 settlement, Seller will provide a copy of the notices and/or assessments to Buyer and will notify Buyer in writing within _____ 5 _____
382 DAYS of receiving the notices and/or assessments that Seller will:
383 1. Fully comply with the notices and/or assessments at Seller's expense before settlement. If Seller fully complies with the notices
384 and/or assessments, Buyer accepts the Property and agrees to the RELEASE in paragraph 27 of this Agreement. OR
385 2. Not comply with the notices and/or assessments. If Seller chooses not to comply with the notices and/or assessments, **or fails**
386 **within the time given to notify Buyer whether Seller will comply**, Buyer will notify Seller in writing within _____ 5 _____ DAYS
387 that Buyer will:
388 a. Comply with the notices and/or assessments at Buyer's expense, accept the Property, and agree to the RELEASE in paragraph
389 27 of this Agreement, OR
390 b. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of
391 paragraph 30 of this Agreement.
392 **If Buyer fails to respond within the time stated in paragraph 18 (C) (2) or fails to terminate this Agreement by written notice**
393 **to Seller within that time, Buyer will accept the Property and agree to the RELEASE in paragraph 27 of this Agreement.**
- 394 (D) If required by law, within _____ 30 _____ DAYS from the Execution Date of this Agreement, but in no case later than 15 days prior to
395 settlement, Seller will order at Seller's expense a certification from the appropriate municipal department(s) disclosing notice of any
396 uncorrected violations of zoning, housing, building, safety or fire ordinances and/or a certificate permitting occupancy of the Property.
397 If Buyer receives a notice of any required repairs/improvements, Buyer will promptly deliver a copy of the notice to Seller.
398 1. Within _____ 5 _____ DAYS of receiving notice from the municipality that repairs/improvements are required, Seller will notify
399 Buyer in writing that Seller will:
400 a. Make the required repairs/improvements to the satisfaction of the municipality. If Seller makes the required repairs/
401 improvements, Buyer accepts the Property and agrees to the RELEASE in paragraph 27 of this Agreement. OR
402 b. Not make the required repairs/improvements. If Seller chooses not to make the required repairs/improvements, Buyer will
403 notify Seller in writing within _____ 5 _____ DAYS that Buyer will:
404 (1) Make the repairs/improvements at Buyer's expense, with permission and access to the Property given by Seller, which
405 will not be unreasonably withheld, OR
406 (2) Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms
407 of paragraph 30 of this Agreement.
408 **If Buyer fails to respond within the time stated in paragraph 18 (D) (1) (b) or fails to terminate this Agreement by written**
409 **notice to Seller within that time, Buyer will accept the Property and agree to the RELEASE in paragraph 27 of this**
410 **Agreement, and Buyer accepts the responsibility to perform the repairs/improvements according to the terms of the notice**
411 **provided by the municipality.**
412 2. If Seller denies Buyer permission to make the required repairs/improvements, or does not provide Buyer access before settlement
413 to make the required repairs/improvements, Buyer may, within _____ 5 _____ DAYS, terminate this Agreement by written notice
414 to Seller, with all deposit monies returned to Buyer according to the terms of paragraph 30 of this Agreement.
415 3. If repairs/improvements are required and Seller fails to provide a copy of the notice to Buyer as required in paragraph 18 (D), Seller
416 will perform all repairs/improvements as required by the notice at Seller's expense. **Paragraph 18 (D) (3) will survive settlement.**
- 417 (E) Access to a public road may require issuance of a highway occupancy permit from the Department of Transportation.
- 418 **19. TITLE, SURVEYS & COSTS (9-05)**
419 (A) The Property will be conveyed with good and marketable title as is insurable by a reputable title insurance company at the regular rates,
420 free and clear of all liens, encumbrances, and easements, EXCEPTING HOWEVER the following: existing deed restrictions; historic
421 preservation restrictions or ordinances; building restrictions; ordinances; easements of roads; easements visible upon the ground;
422 easements of record; and privileges or rights of public service companies, if any.
423 (B) Buyer will pay for the following: (1) Title search, title insurance and/or mechanics' lien insurance, or any fee for cancellation;
424 (2) Flood insurance, fire insurance with extended coverage, mine subsidence insurance, or any fee for cancellation; (3) Appraisal fees
425 and charges paid in advance to mortgage lender(s); (4) Buyer's customary settlement costs and accruals.
426 (C) Any survey or surveys required by the title insurance company or the abstracting attorney for preparing an adequate legal description
427 of the Property (or the correction thereof) will be obtained and paid for by Seller. Any survey or surveys desired by Buyer or required
428 by the mortgage lender will be obtained and paid for by Buyer.

- 429 (D) If Seller is unable to give a good and marketable title and such as is insurable by a reputable title insurance company at the regular rates,
430 as specified in paragraph 19 (A), Buyer will:
431 1. Accept the Property with such title as Seller can give, with no change to the purchase price, and agree to the RELEASE in
432 paragraph 27 of this Agreement, OR
433 2. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of paragraph
434 30 of this Agreement. Upon termination, Seller will reimburse Buyer for any costs incurred by Buyer for any inspections or
435 certifications obtained according to the terms of this Agreement, and for those items specified in paragraph 19 (B) items (1), (2),
436 (3) and in paragraph 19 (C).
437 (E) The Property is not a "recreational cabin" as defined in the Pennsylvania Construction Code Act unless otherwise stated here (see
438 Information Regarding Recreational Cabins): _____

439 **20. CONDOMINIUM/PLANNED COMMUNITY (HOMEOWNER ASSOCIATION) RESALE NOTICE (9-05)**

- 440 NOT APPLICABLE
441 APPLICABLE: CONDOMINIUM. The Property is a unit of a condominium that is primarily run by a unit owners' association. §3407
442 of the Uniform Condominium Act of Pennsylvania (see Information Regarding Condominiums and Planned Communities) requires
443 Seller to furnish Buyer with a Certificate of Resale and copies of the condominium declaration (other than plats and plans), the
444 bylaws and the rules and regulations of the association.
445 APPLICABLE: PLANNED COMMUNITY (HOMEOWNER ASSOCIATION). The Property is part of a planned community as
446 defined by the Uniform Planned Community Act (see Information Regarding Condominiums and Planned Communities). §5407(a)
447 of the Act requires Seller to furnish Buyer with a copy of the Declaration (other than plats and plans), the bylaws the rules and
448 regulations of the association, and a Certificate containing the provisions set forth in §5407(a) of the Act.

449 **THE FOLLOWING APPLIES TO PROPERTIES THAT ARE PART OF A CONDOMINIUM OR A PLANNED COMMUNITY.**

- 450 (A) Within 15 DAYS from the Execution Date of this Agreement, Seller, at Seller's expense, will request from the association
451 a Certificate of Resale and any other documents necessary to enable Seller to comply with the relevant Act. The Act provides that the
452 association is required to provide these documents within 10 days of Seller's request.
453 (B) Seller will promptly deliver to Buyer all documents received from the association. Under the Act, Seller is not liable to Buyer for the
454 failure of the association to provide the Certificate in a timely manner, nor is Seller liable to Buyer for any incorrect information
455 provided by the association in the Certificate.
456 (C) The Act provides that Buyer may declare this Agreement VOID at any time before Buyer receives the association documents and for
457 5 days after receipt, OR until settlement, whichever occurs first. Buyer's notice to Seller must be in writing; upon Buyer declaring this
458 Agreement void, all deposit monies will be returned to Buyer according to the terms of paragraph 30 of this Agreement.
459 (D) If the association has the right to buy the Property (right of first refusal), and the association exercises that right, Seller will reimburse
460 Buyer for any costs incurred by Buyer for any inspections or certifications obtained according to the terms of the Agreement, and any
461 costs incurred by Buyer for: (1) Title search, title insurance and/or mechanics' lien insurance, or any fee for cancellation; (2) Flood
462 insurance and/or fire insurance with extended coverage, mine subsidence insurance, or any fee for cancellation; (3) Appraisal fees and
463 charges paid in advance to mortgage lender(s).

464 **21. MAINTENANCE & RISK OF LOSS (9-05)**

- 465 (A) Seller will maintain the Property, grounds, fixtures and personal property specifically listed in this Agreement in its present condition,
466 normal wear and tear excepted.
467 (B) If any system or appliance included in the sale of the Property fails before settlement, Seller will:
468 1. Repair or replace the failed system or appliance before settlement, OR
469 2. Provide prompt written notice to Buyer of Seller's decision to:
470 a. Credit Buyer at settlement for the fair market value of the failed system or appliance, as acceptable to the mortgage lender(s),
471 if any, OR
472 b. Not repair or replace the failed system or appliance, and not credit Buyer at settlement for the fair market value of the failed
473 system or appliance.
474 3. If Seller does not repair or replace the failed system or appliance or agree to credit Buyer for its fair market value, or if Seller fails
475 to notify Buyer of Seller's choice, Buyer will notify Seller in writing within 5 DAYS or before settlement, whichever
476 is earlier, that Buyer will:
477 a. Accept the Property and agree to the RELEASE in paragraph 27 of this Agreement, OR
478 b. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of
479 paragraph 30 of this Agreement.
480 (C) Seller bears the risk of loss from fire or other casualties until settlement. If any property included in this sale is destroyed and not
481 replaced, Buyer will:
482 1. Accept the Property in its then current condition together with the proceeds of any insurance recovery obtainable by Seller, OR
483 2. Terminate this Agreement by written notice to Seller, with all deposit monies returned to Buyer according to the terms of paragraph
484 30 of this Agreement.

485 **22. COAL NOTICE (Where Applicable)**

486 THIS DOCUMENT MAY NOT SELL, CONVEY, TRANSFER, INCLUDE OR INSURE THE TITLE TO THE COAL AND RIGHTS OF
487 SUPPORT UNDERNEATH THE SURFACE LAND DESCRIBED OR REFERRED TO HEREIN, AND THE OWNER OR OWNERS OF
488 SUCH COAL MAY HAVE THE COMPLETE LEGAL RIGHT TO REMOVE ALL SUCH COAL AND IN THAT CONNECTION,
489 DAMAGE MAY RESULT TO THE SURFACE OF THE LAND AND ANY HOUSE, BUILDING OR OTHER STRUCTURE ON OR IN
490 SUCH LAND. (This notice is set forth in the manner provided in Section 1 of the Act of July 17, 1957, P.L. 984.) "Buyer acknowledges that
491 he may not be obtaining the right of protection against subsidence resulting from coal mining operations, and that the property described
492 herein may be protected from damage due to mine subsidence by a private contract with the owners of the economic interests in the coal.
493 This acknowledgement is made for the purpose of complying with the provisions of Section 14 of the Bituminous Mine Subsidence and the
494 Land Conservation Act of April 27, 1966." Buyer agrees to sign the deed from Seller which deed will contain the aforesaid provision.

495 **23. POSSESSION (9-05)**

- 496 (A) Possession is to be delivered by deed, keys and:

PREPARED BY: Shirley Hsi, Associate Broker

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Buyer(s) _____

Seller(s) _____

- 497 1. Physical possession to vacant Property free of debris, with all structures broom-clean, at day and time of settlement, AND/OR
498 2. Assignment of any existing lease(s), together with any security deposits and interest, at day and time of settlement, if Property is
499 leased the execution of this Agreement, unless otherwise stated in this Agreement.
- 500 (B) Buyer will acknowledge existing lease(s) by initialing the lease(s) at the execution of this Agreement, unless otherwise specified herein.
501 (C) Seller will not enter into any new leases, extensions of existing leases or additional leases for the Property without the written consent
502 of Buyer.
- 503 **24. RECORDING (9-05)** This Agreement will not be recorded in the Office of the Recorder of Deeds or in any other office or place of public
504 record. If Buyer causes or permits this Agreement to be recorded, Seller may elect to treat such act as a breach of this Agreement.
- 505 **25. ASSIGNMENT (9-05)** This Agreement is binding upon the parties, their heirs, personal representatives, guardians and successors,
506 and to the extent assignable, on the assigns of the parties hereto. Buyer will not transfer or assign this Agreement without the written
507 consent of Seller unless otherwise stated in this Agreement.
- 508 **26. GOVERNING LAW, VENUE & PERSONAL JURISDICTION (9-05)**
509 (A) The validity amid construction of this Agreement, and the rights and duties of the parties, will be governed in accordance with the laws
510 of the Commonwealth of Pennsylvania.
511 (B) The parties agree that any dispute, controversy or claim arising under or in connection with this Agreement or its performance by either
512 party shall be decided exclusively by and in the state or federal courts sitting in the Commonwealth of Pennsylvania.
- 513 **27. RELEASE (9-05)**
514 **Buyer releases, quit claims and forever discharges SELLER, ALL BROKERS, their LICENSEES, EMPLOYEES and any OFFICER**
515 **or PARTNER of any one of them and any other PERSON, FIRM or CORPORATION who may be liable by or through them, from**
516 **any and all claims, losses or demands, including, but not limited to, personal injury and property damage and all of the**
517 **consequences thereof, whether known or not, which may arise from the presence of termites or other wood-boring insects, radon,**
518 **lead-based paint hazards, mold, fungi or indoor air quality, environmental hazards, any defects in the individual on-lot sewage**
519 **disposal system or deficiencies in the on-site water service system, or any defects or conditions on the Property. Should Seller be in**
520 **default under the terms of this Agreement, or in violation of any seller disclosure law or regulation, this release does not deprive**
521 **Buyer of any right to pursue any remedies that may be available under law or equity. This release will survive settlement.**
- 522 **28. REPRESENTATIONS (9-05)**
523 (A) All representations, claims, advertising, promotional activities, brochures or plans of any kind made by Seller, Brokers, their licensees,
524 employees, officers or partners are not a part of this Agreement unless expressly incorporated or stated in this Agreement. This
525 Agreement contains the whole agreement between Seller and Buyer, and there are no other terms, obligations, covenants,
526 representations, statements or conditions, oral or otherwise, of any kind whatsoever concerning this sale. This Agreement will not be
527 altered, amended, changed or modified except in writing executed by the parties.
528 (B) **Unless otherwise stated in this Agreement, Buyer has inspected the Property (including fixtures and any personal property**
529 **specifically listed herein) before signing this Agreement or has waived the right to do so, and agrees to purchase the Property**
530 **IN ITS PRESENT CONDITION. Buyer acknowledges that Brokers, their licensees, employees, officers or partners have not**
531 **made an independent examination or determination of the structural soundness of the Property, the age or condition of**
532 **the components, environmental conditions, the permitted uses or of conditions existing in the locale where the Property is**
533 **situated; nor have they made a mechanical inspection of any of the systems contained therein.**
534 (C) Any repairs required by this Agreement will be completed in a workmanlike manner.
535 (D) Broker(s) have provided or may provide services to assist unrepresented parties in complying with this Agreement.
- 536 **29. DEFAULT (9-05)**
537 (A) Seller has the option of retaining all sums paid by Buyer, including the deposit monies, should Buyer:
538 1. Fail to make any additional payments as specified in paragraph 3, OR
539 2. Furnish false or incomplete information to Seller, Broker(s), or any other party identified in this Agreement concerning Buyer's
540 legal or financial status, OR
541 3. Violate or fail to fulfill and perform any other terms or conditions of this Agreement.
542 (B) **Unless otherwise checked in paragraph 29 (C),** Seller may elect to retain those sums paid by Buyer, including deposit monies:
543 1. On account of purchase price, OR
544 2. As monies to be applied to Seller's damages, OR
545 3. As liquidated damages for such breach.
546 (C) **SELLER IS LIMITED TO RETAINING SUMS PAID BY BUYER, INCLUDING DEPOSIT MONIES, AS LIQUIDATED**
547 **DAMAGES.**
548 (D) If Seller retains all sums paid by Buyer, including deposit monies, as liquidated damages pursuant to paragraph 29 (B) or (C), Buyer
549 and Seller are released from further liability or obligation and this Agreement is VOID.
- 550 **30. TERMINATION & RETURN OF DEPOSITS (9-05)**
551 (A) Where Buyer terminates this Agreement pursuant to any right granted by this Agreement, all deposit monies paid on account of
552 purchase price will be returned to Buyer and this Agreement will be VOID. The broker holding the deposit monies may only release
553 the deposit monies according to the terms of a fully executed written agreement between Buyer and Seller and as permitted by the Rules
554 and Regulations of the State Real Estate Commission.
555 (B) If there is a dispute over entitlement to deposit monies, a broker is not legally permitted to determine if a breach occurred or which party
556 is entitled to deposit monies. A broker holding the deposit monies is required by the Rules and Regulations of the State Real Estate
557 Commission to retain the monies in escrow until the dispute is resolved. In the event of litigation over deposit monies, a broker will
558 distribute the monies according to the terms of a final order of court or a written agreement of the parties. Buyer and Seller agree that,
559 if any broker or affiliated licensee is joined in litigation regarding deposit monies, the attorneys' fees and costs of the broker(s) and
560 licensee(s) will be paid by the party joining them.
- 561 **31. REAL ESTATE RECOVERY FUND (9-05)**
562 A Real Estate Recovery Fund exists to reimburse any persons who have obtained a final civil judgment against a Pennsylvania real estate
563 licensee owing to fraud, misrepresentation, or deceit in a real estate transaction and who have been unable to collect the judgment after
564 exhausting all legal and equitable remedies. For complete details about the Fund, call (717) 783-3658 or (800) 822-2113 (within
565 Pennsylvania) and (717) 783-4854 (outside Pennsylvania).

PREPARED BY: Shirley Hsi, Associate Broker

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Buyer(s) _____

Seller(s) _____ Page 9 of 18

566 **32. MEDIATION (9-05)**

- 567 (A) Unless otherwise checked in paragraph 32 (D), Buyer and Seller will submit all disputes or claims that arise from this Agreement to
- 568 mediation in accordance with the Rules and Procedures of the Home Sellers/Home Buyers Dispute Resolution System. Any agreement
- 569 reached through mediation and signed by the parties will be binding (see Information Regarding Mediation).
- 570 (B) Buyer and Seller have received, read, and understand the Rules and Procedures of the Home Sellers/Home Buyers Dispute Resolution
- 571 System.
- 572 (C) Any agreement to mediate disputes or claims arising from this Agreement will survive settlement.
- 573 (D) **MEDIATION IS WAIVED.** Buyer and Seller understand that they may choose to mediate at a later date should a dispute
- 574 or claim arise, but that there will be no obligation for any party to do so.

575 **33. RESIDENTIAL LEAD-BASED PAINT HAZARD REDUCTION ACT NOTICE (Required for properties built before 1978) (9-05)**

576 **Lead-Based Paint Hazards Disclosure Requirements:** The Residential Lead-Based Paint Hazard Reduction Act requires any seller of

577 property built before 1978 to provide the buyer with an EPA-approved lead hazards information pamphlet titled *Protect Your Family from*

578 *Lead in Your Home* and to disclose to the buyer and the broker(s) the known presence of lead-based paint and/or lead-based paint hazards

579 in or on the property being sold, along with the basis used for determining that the hazards exist, the location of the hazards, and the condition

580 of painted surfaces. Any seller of a pre-1978 structure must also provide the buyer with any records or reports available to the seller regarding

581 lead-based paint and/or lead-based paint hazards in or about the property being sold, the common areas, or other residential dwellings in

582 multi-family housing. Before a buyer is obligated to purchase any housing constructed prior to 1978, the Act requires the seller to give the

583 buyer 10 days (unless buyer and seller agree in writing to another time period) to conduct a risk assessment or inspection for the presence

584 of lead-based paint and/or lead-based paint hazards. The opportunity to conduct a risk assessment or inspection may be waived by the buyer,

585 in writing. Neither testing nor abatement is required of the seller. Housing built in 1978 or later is not subject to the Act.

<input type="checkbox"/>	NOT APPLICABLE. Property was built in 1978 or later.
<input type="checkbox"/>	APPLICABLE. Property was built before 1978. Broker must attach the Lead-Based Paint Disclosure and Inspection Contingency Addendum (PAR Form LPA) or another acceptable form with the information required by the Act, and provide Buyer the pamphlet <i>Protect Your Family from Lead in Your Home</i>. Buyer(s) must initial below that they have received both documents:
**	_____ Lead-Based Paint Hazards Disclosure and Inspection Contingency Addendum (attached as part of this Agreement).
**	_____ <i>Protect Your Family from Lead in Your Home</i>

592 **34. SPECIAL CLAUSES (1-02)**

- 593 (A) **The following are part of this Agreement if checked:**
- | | |
|--|---|
| <input type="checkbox"/> Sale & Settlement of Other Property | <input type="checkbox"/> Settlement of Other Property Contingency Addendum (PAR Form SOP) |
| Contingency Addendum (PAR Form SSP) | <input type="checkbox"/> Tenant-Occupied Property Addendum (PAR Form TOP) |
| <input type="checkbox"/> Sale & Settlement of Other Property Contingency | <input type="checkbox"/> _____ |
| with Right to Continue Marketing | <input type="checkbox"/> _____ |
| Addendum(PAR Form SSP-CM) | <input type="checkbox"/> _____ |
- 597
598
599 (B)

601 Buyer and Seller acknowledge receipt of a copy of this Agreement at the time of signing.

603 **NOTICE TO PARTIES: WHEN SIGNED, THIS AGREEMENT IS A BINDING CONTRACT.** Parties to this transaction are advised to consult an attorney before signing if they desire legal advice.

606 **Return by facsimile transmission (FAX) of this Agreement, and any addenda and amendments, bearing the signatures of all parties, constitutes acceptance by the parties.**

- 609 Buyer has received the Consumer Notice as adopted by the State Real Estate Commission at 49 Pa. Code § 35.336.
- 610 Buyer has received a statement of Buyer's estimated closing costs before signing this Agreement.
- 611 Buyer has read and understands the notices and explanatory information in this Agreement.
- 612 Buyer has received a Seller's Property Disclosure Statement before signing this Agreement, if required by law (see Information Regarding the Real Estate Seller Disclosure Law).
- 614 Buyer has received the Deposit Money Notice (for cooperative sales when Broker for Seller is holding deposit money) before signing this Agreement.

617 **BUYER'S MAILING ADDRESS:**

WITNESS _____ BUYER _____ DATE _____

WITNESS _____ BUYER _____ DATE _____

WITNESS _____ BUYER _____ DATE _____

618 Seller has received the Consumer Notice as adopted by the State Real Estate Commission at 49 Pa. Code § 35.336.

619 Seller has received a statement of Seller's estimated closing costs before signing this Agreement.

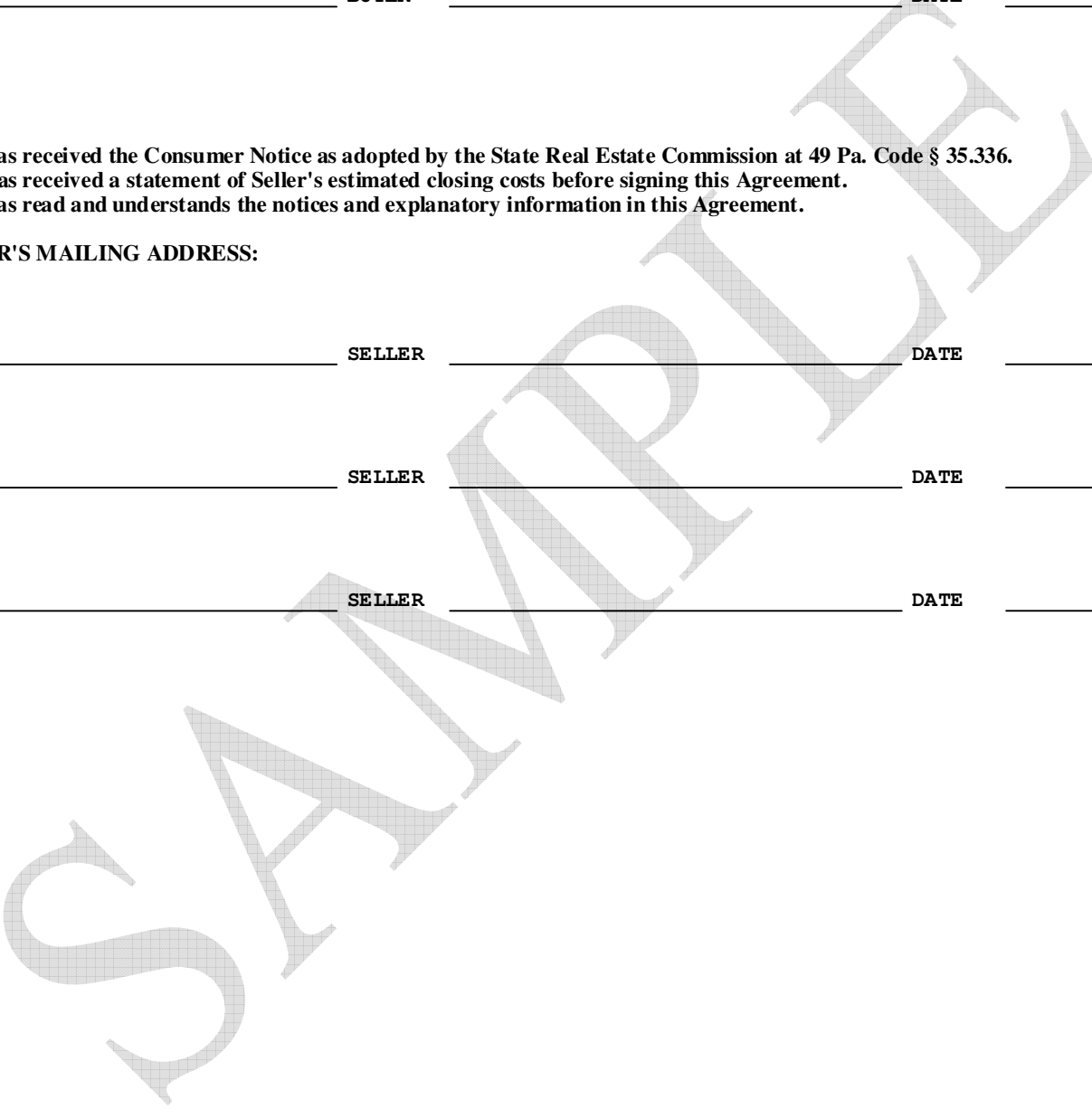
620 Seller has read and understands the notices and explanatory information in this Agreement.

621 SELLER'S MAILING ADDRESS:

WITNESS _____ SELLER _____ DATE _____

WITNESS _____ SELLER _____ DATE _____

WITNESS _____ SELLER _____ DATE _____



COMMUNICATIONS WITH BUYER AND/OR SELLER

Wherever this Agreement contains a provision that requires or allows communication/delivery to a Buyer, that provision shall be satisfied by communication/delivery to the Broker for Buyer, if any. If there is no Broker for Buyer, those provisions may be satisfied only by communication/delivery being made directly to the Buyer, unless otherwise agreed to by the parties.

Wherever this Agreement contains a provision that requires or allows communication/delivery to a Seller, that provision shall be satisfied by communication/delivery to the Broker for Seller, if any. If there is no Broker for Seller, those provisions may be satisfied only by communication/delivery being made directly to the Seller, unless otherwise agreed to by the parties.

NOTICE REGARDING CONVICTED SEX OFFENDERS (MEGAN'S LAW)

The Pennsylvania General Assembly has passed legislation (often referred to as "Megan's Law," 42 Pa.C.S. § 9791 et. seq.) providing for community notification of the presence of certain convicted sex offenders. **Buyers are encouraged to contact the municipal police department or the Pennsylvania State Police for information relating to the presence of sex offenders near a particular property, or to check the information on the Pennsylvania State Police Web site at www.pameganslaw.state.pa.us.**

INFORMATION REGARDING REAL ESTATE TAXES (Paragraph 3: Terms)

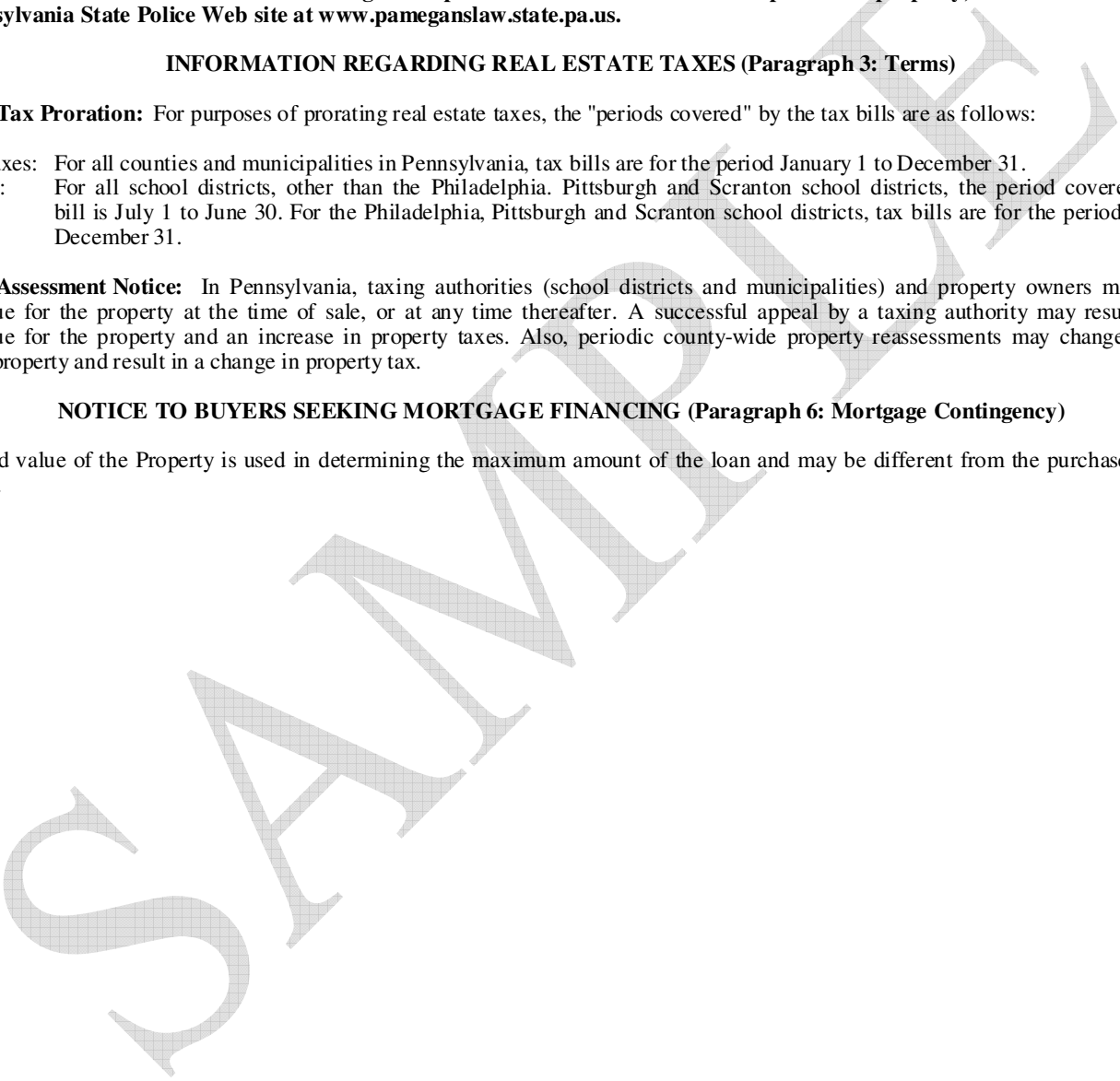
Real Estate Tax Proration: For purposes of prorating real estate taxes, the "periods covered" by the tax bills are as follows:

- Municipal Taxes: For all counties and municipalities in Pennsylvania, tax bills are for the period January 1 to December 31.
- School Taxes: For all school districts, other than the Philadelphia, Pittsburgh and Scranton school districts, the period covered by the tax bill is July 1 to June 30. For the Philadelphia, Pittsburgh and Scranton school districts, tax bills are for the period January 1 to December 31.

Real Estate Assessment Notice: In Pennsylvania, taxing authorities (school districts and municipalities) and property owners may appeal the assessed value for the property at the time of sale, or at any time thereafter. A successful appeal by a taxing authority may result in a higher assessed value for the property and an increase in property taxes. Also, periodic county-wide property reassessments may change the assessed value of the property and result in a change in property tax.

NOTICE TO BUYERS SEEKING MORTGAGE FINANCING (Paragraph 6: Mortgage Contingency)

The appraised value of the Property is used in determining the maximum amount of the loan and may be different from the purchase price and/or market value.



PROPERTY & ENVIRONMENTAL INSPECTION NOTICES (Paragraph 11: Property Inspection Contingency)

Flood Plains: If the Property is located in a flood plain, Buyer may be required to carry additional insurance.

Property Boundary/Square Footage: Seller has not had the Property surveyed. Any fences, hedges, walls and other natural or constructed barriers may or may not represent the true boundary lines of the Property. Any numerical representations of square footage of the structure(s) and/or lot size are approximations only and may be inaccurate. If Buyer wishes to verify the Property's boundaries or square footage, Buyer is advised to engage a professional surveyor or obtain an independent measurement of the structure(s) and/or lot size.

Water Service: Buyer may elect to have the water service inspected by a professional water/well testing company. In addition, on-site water service systems may have to meet certain quality and/or quantity requirements set by the municipality or the mortgage lender.

Wood-Destroying Insect Infestation: Insects whose primary source of food is wood, such as termites, wood-boring beetles, carpenter ants, carpenter bees and certain other insects, can cause damage to the wood structure of a residence. Termite and Pest Control companies are available to inspect to determine whether wood-destroying insects are present. Because of the way these insects function, damage to wood may be hidden. Careful selection should be made of skilled experts in the termite/pest control field to insure proper determination of whether wood-boring insects or resultant damage is present.

Exterior Insulation and Finish Systems (EIFS): Exterior Insulation and Finish Systems — sometimes referred to as synthetic stucco — are multi-layered wall systems applied to the exterior of some homes. Poor or improper installation of EIFS may result in moisture penetrating the surface of a structure where it may cause damage to the building's frame. Leakage most frequently occurs near doors and windows, gutters, the roof connection and at the lowermost edge of the exterior surface. Vulnerability to leakage depends on structure design as well as the expertise and application skills of the contractor. Damage caused by water intrusion may be both extensive and expensive to repair but may go undetected in the absence of an adequate inspection. Buyers purchasing homes with EIFS construction may seek to engage an inspector experienced in testing for EIFS-related problems who can determine the moisture content of the building's frame.

Asbestos: The heat resistant and durable nature of asbestos makes it useful in construction. The physical properties that give asbestos its resistance to heat and decay are linked with several adverse health effects. Asbestos can easily break into microscopic fibers that remain suspended in the air for long periods of time. When inhaled, these fibers easily penetrate body tissue. Asbestos is known to cause Asbestosis and various forms of cancer. Inquiries or requests for more information about asbestos can be directed to the U.S. Environmental Protection Agency, Ariel Rios Building, 1200 Pennsylvania Ave., N.W., Washington, D.C. 20460, and/or the Department of Health, Commonwealth of Pennsylvania, Division of Environmental Health, Harrisburg, PA 17120.

Electromagnetic Fields: Electromagnetic Fields (EMFs) occur around all electrical appliances and power lines. Conclusive evidence that EMFs pose health risks does not exist at present, and Pennsylvania has no laws regarding this issue.

Environmental Hazards: The U.S. Environmental Protection Agency has a list of hazardous substances, the use and disposal of which are restricted by law. Generally, if hazardous substances are found on a property, it is the property owner's responsibility to dispose of them properly. For more information and a list of hazardous substances, contact the U.S. Environmental Protection Agency, Ariel Rios Building, 1200 Pennsylvania Ave., N.W., Washington, D.C. 20460, (202) 260-2090.

Wetlands: Wetlands are protected by the federal and state governments. Buyer may wish to hire an environmental engineer to investigate whether the Property is located in a wetlands area to determine if permits for plans to build, improve or develop the property would be affected or denied because of its location in a wetlands area.

Mold, Fungi and Indoor Air Quality: Indoor mold contamination and the inhalation of bioaerosols (bacteria, mold spores, pollen and viruses) have been associated with allergic responses including upper respiratory congestion, cough, mucous membrane irritation, fever, chills, muscle ache or other transient inflammation or allergy. Claims have been asserted that exposure to mold contamination and bioaerosols has led to serious infection, immunosuppression and illnesses of neuro or systemic toxicity. Sampling of indoor air quality and other methods exist to determine the presence and scope of indoor contamination. Because individuals may be affected differently, or not affected at all, by the presence of mold or other bioaerosols, Buyer may wish to engage the services of a qualified professional to undertake an assessment and/or sampling of the Property. Assessments and samplings for the presence of mold and bioaerosols can be performed by qualified industrial hygienists, engineers, laboratories and home inspection companies that offer these services. Information about indoor air quality issues is available through the U.S. Environmental Protection Agency and may be obtained by contacting IAQ INFO, P.O. Box 37133, Washington, D.C. 20013-7133, 1-800-438-4318.

INFORMATION REGARDING THE HOME INSPECTION LAW 68 Pa. C.S.A. § 7501, et. seq.

(Paragraph 11: Property Inspection Contingency)

Applicability: The Home Inspection Law applies to "residential real estate transfers," defined as a sale, exchange, installment sales contract, lease with an option to buy, grant or other transfer of an interest in real property where **NOT LESS THAN ONE AND NOT MORE THAN FOUR RESIDENTIAL DWELLING UNITS** are involved. (See Information Regarding The Real Estate Seller Disclosure Law (exceptions 1-8) for a list of exceptions to this general rule.)

The following definitions are taken from the text of the Home Inspection Law

Home Inspection: A noninvasive, visual examination of some combination of the mechanical, electrical or plumbing systems or the structural and essential components of a residential dwelling designed to identify material defects in those systems and components, and performed for a fee in connection with or preparation for a proposed or possible residential real estate transfer. The term also includes any consultation regarding the property that is represented to be a home inspection or that is described by any confusingly similar term. The term does not include an examination of a single system or component of a residential dwelling such as, for example, its electrical or plumbing system or its roof. The term also does not include an examination that is limited to inspection for, or of, one or more of the following: wood-destroying insects, underground tanks and wells, septic systems, swimming pools and spas, alarm systems, air and water quality, tennis courts and playground equipment, pollutants, toxic chemicals and environmental hazards. The scope of a home inspection, the services to be performed and the systems and conditions to be inspected or excluded from inspection may be defined by a contract between the home inspector and the client.

Home inspection report: A written report on the results of a home inspection.

A home inspection report shall include:

- (1) A description of the scope of the inspection, including without limitation an identification of the structural elements, systems and subsystems covered by the report.
- (2) A description of any material defects noted during the inspection, along with any recommendation that certain experts be retained to determine the extent of the defects and any corrective action that should be taken. A "material defect" that poses an unreasonable risk to people on the property shall be conspicuously identified as such.

A home inspector shall not express either orally or in writing an estimate of the cost to repair any defect found during a home inspection, except that such an estimate may be included in a home inspection report if:

- (1) the report identifies the source of the estimate;
- (2) the estimate is stated as a range of costs; and
- (3) the report states that the parties should consider obtaining an estimate from a contractor who performs the type of repair involved.

Seller shall have the right, upon request, to receive without charge a copy of any inspection report from the party for whom it was prepared.

Home inspector: An individual who performs a home inspection.

National home inspectors association: Any national association of home inspectors that:

- (1) Is operated on a not-for-profit basis and is not operated as a franchise.
- (2) Has members in more than ten states.
- (3) Requires that a person may not become a full member unless the person has performed or participated in more than 100 home inspections and has passed a recognized or accredited examination testing knowledge of the proper procedures for conducting a home inspection.
- (4) Requires that its members comply with a code of conduct and attend continuing professional education classes as an ongoing condition of membership.

A buyer shall be entitled to rely in good faith, without independent investigation, on a written representation by a home inspector that the home inspector is a full member in good standing of a national home inspection association.

Material defect: A problem with a residential real property or any portion of it that would have a significant adverse impact on the value of the property or that involves an unreasonable risk to people on the property. The fact that a structural element, system or subsystem is near, at or beyond the end of the normal useful life of such a structural element, system or subsystem is not by itself a material defect.

INFORMATION REGARDING RADON (Paragraph 13: Status of Radon)

Radon is a natural, radioactive gas that is produced in the ground by the normal decay of uranium and radium. Studies indicate that extended exposure to high levels of radon gas can increase the risk of lung cancer. Radon can find its way into any air-space, including basements and crawl spaces and can permeate a structure. The U.S. Environmental Protection Agency (EPA) advises corrective action if the annual average exposure to radon is at or exceeds 0.02 working levels or 4 picoCuries/liter (4pCi/L). If a house has a radon problem, it usually can be cured by increased ventilation and/or by preventing radon entry. Any person who tests, mitigates or safeguards a building for radon in Pennsylvania must be certified by the Department of Environmental Protection. Information about radon and about certified testing or mitigation firms is available through Department of Environmental Protection, Bureau of Radiation Protection, 13th Floor, Rachel Carson State Office Building, P.O. Box 8469, Harrisburg, PA 17105-8469, (800) 23RADON or (717) 783-3594.

SEWAGE NOTICES (Paragraph 15: Status of Sewer)

NOTICES PURSUANT TO THE PENNSYLVANIA SEWAGE FACILITIES ACT

NOTICE 1: THERE IS NO CURRENTLY EXISTING COMMUNITY SEWAGE SYSTEM AVAILABLE FOR THE SUBJECT PROPERTY.

Section 7 of the Pennsylvania Sewage Facilities Act provides that no person shall install, construct, request bid proposals for construction, alter, repair or occupy any building or structure for which an individual sewage system is to be installed, without first obtaining a permit. Buyer is advised by this notice that, before signing this Agreement, Buyer should contact the local agency charged with administering the Act to determine the procedure and requirements for obtaining a permit for an individual sewage system. The local agency charged with administering the Act will be the municipality where the Property is located or that municipality working cooperatively with others.

NOTICE 2: THIS PROPERTY IS SERVICED BY AN INDIVIDUAL SEWAGE SYSTEM INSTALLED UNDER THE TEN-ACRE PERMIT EXEMPTION PROVISIONS OF SECTION 7 OF THE PENNSYLVANIA SEWAGE FACILITIES ACT.

(Section 7 provides that a permit may not be required before installing, constructing, awarding a contract for construction, altering, repairing, or connecting to an individual sewage system where a ten-acre parcel or lot is subdivided from a parent tract after January 10, 1987). Buyer is advised that soils and site testing were not conducted and that, should the system malfunction, the owner of the Property or properties serviced by the system at the time of a malfunction may be held liable for any contamination, pollution, public health hazard or nuisance which occurs as a result.

NOTICE 3: THIS PROPERTY IS SERVICED BY A HOLDING TANK (PERMANENT OR TEMPORARY) TO WHICH SEWAGE IS CONVEYED BY A WATER CARRYING SYSTEM AND WHICH IS DESIGNED AND CONSTRUCTED TO FACILITATE ULTIMATE DISPOSAL OF THE SEWAGE AT ANOTHER SITE. Pursuant to the Pennsylvania Sewage Facilities Act, **Seller must provide** a history of the annual cost of maintaining the tank from the date of its installation or December 14, 1995, whichever is later.

NOTICE 4: AN INDIVIDUAL SEWAGE SYSTEM HAS BEEN INSTALLED AT AN ISOLATION DISTANCE FROM A WELL THAT IS LESS THAN THE DISTANCE SPECIFIED BY REGULATION. The regulations at 25 Pa. Code §73.13 pertaining to minimum horizontal isolation distances provide guidance. Subsection (b) of §73.13 states that the minimum horizontal isolation distance between an individual water supply or water supply system suction line and treatment tanks shall be 50 feet. Subsection (c) of §73.13 states that the horizontal isolation distance between the individual water supply or water supply system suction line and the perimeter of the absorption area shall be 100 feet.

NOTICE 5: THIS LOT IS WITHIN AN AREA IN WHICH PERMIT LIMITATIONS ARE IN EFFECT AND IS SUBJECT TO THOSE LIMITATIONS. SEWAGE FACILITIES ARE NOT AVAILABLE FOR THIS LOT AND CONSTRUCTION OF A STRUCTURE TO BE SERVED BY SEWAGE FACILITIES MAY NOT BEGIN UNTIL THE MUNICIPALITY COMPLETES A MAJOR PLANNING REQUIREMENT PURSUANT TO THE PENNSYLVANIA SEWAGE FACILITIES ACT AND REGULATIONS PROMULGATED THEREUNDER.

INFORMATION REGARDING RECREATIONAL CABINS (Paragraph 19: Title, Surveys & Costs)

The following definitions and requirements are taken from the Pennsylvania Construction Code Act (35 P.S. §7210.101 et. seq.)

A Recreational Cabin is a structure which is:

- (1) Utilized principally for recreational activity;
- (2) Not utilized as a domicile or residence for any individual for any time period;
- (3) Not utilized for commercial purposes;
- (4) Not greater than two stories in height, excluding basement;
- (5) Not utilized by the owner or any other person as a place of employment;
- (6) Not a mailing address for bills and correspondence; and
- (7) Not listed as an individual's place of residence on a tax return, driver's license, car registration or voter registration.

A recreational cabin may be exempt from the provisions of the Pennsylvania Construction Code Act if:

- (1) The cabin is equipped with at least one smoke detector, one fire extinguisher and one carbon monoxide detector in both the kitchen and sleeping quarters; and
- (2) The owner of the cabin files with the municipality either:
 - (a) An affidavit on a form prescribed by the Pennsylvania Department of Labor and Industry attesting to the fact that the cabin meets the definition of a "recreational cabin" in Section 103 of the Act; or
 - (b) A valid proof of insurance for the recreational cabin, written and issued by an insurer authorized to do business in this Commonwealth, stating that the structure meets the definition of a "recreational cabin" as defined in Section 103 of the Act.

If a recreational cabin is subject to exclusion from the Pennsylvania Construction Code Act, upon transfer of ownership of the recreational cabin, written notice must be provided in the sales agreement and the deed that the recreational cabin:

- (1) Is exempt from this Act;
- (2) May not be in conformance with the uniform construction code; and
- (3) Is not subject to municipal regulation.

Failure to comply with this notice requirement shall render the sale voidable at the option of the purchaser.

INFORMATION REGARDING CONDOMINIUMS AND PLANNED COMMUNITIES (Paragraph 20: Condominium/Planned Community (Homeowner Association) Resale Notice)

Definition of a Condominium

The Uniform Condominium Act defines a "condominium" as real estate, portions of which are designated for separate ownership and the remainder of which is designated for common ownership solely by the owners of those portions. Real estate is not a condominium unless the undivided interests in the common elements are vested in the unit owners.

Definition of a Planned Community

The Uniform Planned Community Act defines a "planned community" as real estate with respect to which a person, by virtue of ownership of an interest in any portion of the real estate, is or may become obligated by covenant, easement or agreement imposed on the owner's interest to pay any amount for real property taxes, insurance, maintenance, repair, improvement, management, administration or regulation of any part of the real estate other than the portion or interest owned solely by the person. The term excludes a cooperative and a condominium, but a cooperative or condominium may be part of a planned community. For the purposes of this definition, "ownership" includes holding a leasehold interest of more than 20 years, including renewal options, in real estate. The term includes non-residential campground communities.

Exemptions from the Uniform Planned Community Act and the Uniform Condominium Act: When a Certificate of Resale Is Not Required

The owner of a property located within a planned community is not required to furnish the buyer with a certificate of resale under the following circumstances:

- (1) The Planned Community/Condominium contains no more than 12 units, provided there is no possibility of adding real estate or subdividing units to increase the size of the planned community or condominium.
- (2) The Planned Community/Condominium is one in which all of the units are restricted exclusively to non-residential use, unless the declaration provides that the resale provisions are nevertheless to be followed.
- (3) The Planned Community/Condominium or units are located outside the Commonwealth of Pennsylvania.
- (4) The transfer of the unit is a gratuitous transfer.
- (5) The transfer of the unit is required by court order.
- (6) The transfer of the unit is by the government or a governmental agency.
- (7) The transfer of the unit is the result of foreclosure or in lieu of foreclosure.

Notices Regarding Public Offering Statements and Right to Rescission

If Seller is a Declarant of the condominium or planned community, Seller is required to furnish Buyer with a copy of the Public Offering Statement and its amendments. For condominiums, the delivery of the Public Offering Statement must be made no later than the date the buyer executes this Agreement. Buyer may cancel this Agreement within 15 days after receiving the Public Offering Statement and any amendments that materially and adversely affect Buyer. For planned communities, the Declarant must provide the Buyer with a copy of the Public Offering Statement and its amendments no later than the date the Buyer executes this Agreement. Buyer may cancel this Agreement within 7 days after receiving the Public Offering Statement and any amendments that materially and adversely affect Buyer.

LEAD WARNING STATEMENT (FOR PROPERTIES BUILT BEFORE 1978)
(Paragraph 33: Residential Lead-Based Paint Hazard Reduction Act Notice)

Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based paint hazards from risk assessments or inspections in the seller's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

INFORMATION REGARDING THE REAL ESTATE SELLER DISCLOSURE LAW
(Page 10: Signature Page)

The Real Estate Seller Disclosure Law requires that before an agreement of sale is signed, the seller in a residential real estate transfer must make certain disclosures regarding the property to potential buyers in a form defined by the law. A residential real estate transfer is defined as a sale, exchange, installment sales contract, lease with an option to buy, grant or other transfer of an interest in real property where **NOTLESSTHANONE AND NOT MORE THAN FOUR RESIDENTIAL DWELLING UNITS** are involved.

The Law defines a number of exceptions where the disclosures do not have to be made:

1. Transfers that are the result of a court order.
2. Transfers to a mortgage lender that result from a buyer's default and subsequent foreclosure sales that result from default.
3. Transfers from a co-owner to one or more other co-owners.
4. Transfers made to a spouse or direct descendant.
5. Transfers between spouses that result from divorce, legal separation or property settlement.
6. Transfers by a corporation, partnership or other association to its shareholders, partners or other equity owners as part of a plan of liquidation.
7. Transfer of a property to be demolished or converted to non residential use.
8. Transfer of unimproved real property.
9. Transfers by a fiduciary during the administration of a decedent estate, guardianship, conservatorship or trust.
10. Transfers of new construction that has never been occupied when:
 - a. The buyer has received a one-year warranty covering the construction;
 - b. The building has been inspected for compliance with the applicable building code or, if none, a nationally recognized model building code; and
 - c. A certificate of occupancy or a certificate of code compliance has been issued for the dwelling.

In addition to these exceptions, disclosures for condominiums and cooperatives are limited to the seller's particular unit(s). Disclosures regarding common areas or facilities are not required, as those elements are already addressed in the laws that govern the resale of condominium and cooperative interests.

**INFORMATION REGARDING MEDIATION (Paragraph 32: Mediation)
DISPUTE RESOLUTION SYSTEM RULES AND PROCEDURES**

1. **Agreement of Parties** The Rules and Procedures of the Dispute Resolution System (DRS) apply when the parties have agreed in writing to mediate under DRS. The written agreement can be achieved by a standard clause in an agreement of sale, an addendum to an agreement of sale, or through a separate written agreement.
2. **Initiation of Mediation** If a dispute exists, any party may start the mediation process by submitting a completed Request to Initiate Mediation DRS Transmittal Form (Transmittal Form) to the local Association of REALTORS® (hereafter "Administrator"). The Transmittal Form should be available through the Administrator's office. The initiating party should try to include the following information when sending the completed Transmittal Form to the Administrator:
 - a. A copy of the written agreement to mediate if there is one, OR a request by the initiating party to have the Administrator contact the other parties to the dispute to invite them to join the mediation process.
 - b. The names, addresses and telephone numbers of the parties involved in the dispute, including the name of every insurance company known to have received notice of the dispute or claim and the corresponding file or claim number.
 - c. A brief statement of the facts of the dispute and the damages or relief sought.
3. **Selection of Mediator** Within five days of receiving the completed Transmittal Form, the Administrator will send each party to the dispute a copy of the Transmittal Form and a list of qualified mediators and their fee schedules. Each party then has ten days to review the list of mediators, cross off the name of any mediator to whom the party objects, and return the list to the Administrator. The Administrator will appoint the first available mediator who is acceptable to all parties involved.

A mediator who has any financial or personal interest in the dispute or the results of the mediation cannot serve as mediator to that dispute, unless all parties are informed and give their written consent.

4. **Mediation Fees** Mediation fees will be divided equally among the parties and will be paid *before* the mediation conference. The parties will follow the payment terms contained in the mediator's fee schedule.
5. **Time and Place of Mediation Conference** Within ten days of being appointed to the dispute, the mediator will contact the parties and set the date, time and place of the mediation conference. The mediator must give at least twenty days' advance notice to all parties. The mediation conference should not be more than sixty days from the mediator's appointment to the dispute.
6. **Conduct of Mediation Conference** The parties attending the mediation conference will be expected to:
 - a. Have the authority to enter into and sign a binding settlement to the dispute.
 - b. Produce all information required for the mediator to understand the issues of the dispute. The information may include relevant written materials, descriptions of witnesses and the content of their testimony. The mediator can require the parties to deliver written materials and information before the date of the mediation conference.

The mediator presiding over the conference:

- a. Will impartially conduct an orderly settlement negotiation.
- b. Will help the parties define the matters in dispute and reach a mutually agreeable solution.
- c. Will have no authority to render an opinion, to bind the parties to his or her decision, or to force the parties to reach a settlement.

Formal rules of evidence will not apply to the mediation conference.

7. **Representation by Counsel** Any party who intends to be accompanied to the mediation conference by legal counsel will notify the mediator and the other parties of the intent at least ten days before the conference.
8. **Confidentiality** No aspect of the mediation can be relied upon or introduced as evidence in any arbitration, judicial or other proceeding. This includes, but is not limited to, any opinions or suggestions made by any party regarding a possible settlement; any admissions made during the course of the mediation; any proposals or opinions expressed by the mediator; and any responses given by any party to opinions, suggestions, or proposals.

No privilege will be affected by disclosures made in the course of the mediation.

Transcripts or recordings of the mediation will not be allowed without the prior, written consent of all parties and the mediator.

Records, reports, and other documents received or prepared by the mediator or Administrator cannot be compelled by an arbitration, judicial, or other proceeding, with the exception of an agreement that was reached in the course of mediation and signed by all the parties.

Neither the mediator nor the Administrator can be compelled to testify in any proceeding regarding information given or representations made either in the course of the mediation or in any confidential communication.

9. **Mediated Settlement** When a dispute is resolved through mediation, the mediator will put the complete agreement in writing and all parties will sign the written agreement within ten days of the conclusion of the mediation conference. Every reasonable effort will be made to sign the written agreement at the end of the conference.
10. **Judicial Proceedings and Immunity** NEITHER THE ADMINISTRATOR, THE MEDIATOR, THE NATIONAL ASSOCIATION OF REALTORS®, THE PENNSYLVANIA ASSOCIATION OF REALTORS®, NOR ANY OF ITS MEMBER BOARDS, WILL BE DEEMED NECESSARY OR INDISPENSABLE PARTIES IN ANY JUDICIAL PROCEEDINGS RELATING TO MEDIATION UNDER THESE RULES AND PROCEDURES, NOR WILL ANY OF THEM SERVING UNDER THESE PROCEDURES BE LIABLE TO ANY PARTY FOR ANY ACT, ERROR OR OMISSION IN CONNECTION WITH ANY SERVICE OR THE OPERATION OF THE HOME SELLERS/HOME BUYERS DISPUTE RESOLUTION SYSTEM.

PREPARED BY: Shirley Hsi, Associate Broker

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